

# Pillar 3 Disclosure

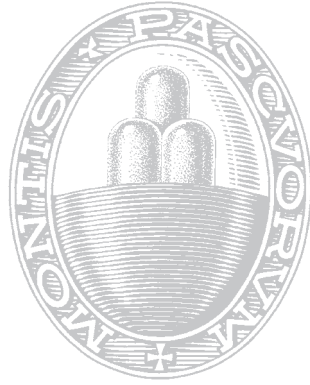
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Update as at  
30 September 2012



**MONTE  
DEI PASCHI  
DI SIENA**  
BANK SINCE 1472





# Pillar 3 Disclosure

Update as at  
30 September 2012



**Banca Monte dei Paschi di Siena SpA**

Company Head office in Siena, Piazza Salimbeni 3, [www.mps.it](http://www.mps.it)

Registered with the Companies Register of Siena – registration number, tax code and VAT number: 00884060526

Parent Company of the Monte dei Paschi di Siena Banking Group - code Bank and code group 1030.6

Included in the National Register of Banks No. 5274

Member of the Italian Interbank Deposit Protection Fund and of the National Guarantee Fund



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## Introduction

The existing Prudential supervisory framework, commonly referred to as “Basel 2”, was developed by the Basel Committee and transposed into European Union Directives 2006/48 and 2006/49. The Basel 2 framework is based around three mutually underpinning concepts (so called “Pillars”).

More specifically, Pillar 3 was designed on the notion that Market Discipline can be harnessed to reinforce capital regulation to promote stability and soundness in banks and financial systems.

The purpose of Pillar 3 therefore is to complement the operation of minimum capital requirements (Pillar 1) and the supervisory review process (Pillar 2) by developing a set of disclosure recommendations and requirements which will allow market participants to assess key, fully comprehensive and reliable information on capital adequacy, risk exposures and risk identification assessment and management processes.

In Italy, Pillar 3 disclosure is pursuant to Paragraph IV, Chapter 1 of Bank of Italy Circular 263 of 27.12.2006 (“New Regulations for the Prudential Supervision of Banks”, hereafter “Circular”).

Under the Circular, banks that are authorised to use internal methodologies in their assessment of capital requirements for credit or operational risk – as is the case with the Montepaschi Group – are also required to disclose certain information at least on a quarterly basis, albeit with different criteria and methodologies.

The information provided is both qualitative and quantitative and is presented in fourteen synoptic tables as defined in Appendix A, Paragraph IV, Chapter 1 of the aforementioned Circular.

In compliance with this requirement, the current publication provides the update as at 30 September 2012 of quantitative data contained in Tables 3 and 4 with regard, respectively, to the Breakdown of Regulatory Capital and Capital Adequacy.

For other information not contained in this document, please refer to the already-published annual report as at 31 December 2011 and as at 30 June 2012.

Information has been updated according to the templates and criteria adopted for previous reports. Considering the time mismatch between publication requirements for Pillar



3 Public Disclosure and the corresponding consolidated Supervisory report, some of the values contained herein may still be subject to further modification.

The disclosures is prepared at consolidated level by the parent Company. Unless otherwise indicated, all the amounts in this report are stated in TEUR (Thousand Euros).

The Montepaschi Group regularly publishes its Pillar 3 disclosure on its website at:

**[www.mps.it/Investor+Relations](http://www.mps.it/Investor+Relations)**.





## Table 3 - Regulatory capital structure

### Quantitative disclosure

Table 3.1 - Breakdown of Regulatory Capital

|   | sep-12            | dec-11            |
|---|-------------------|-------------------|
| Total Tier 1 positive items                         | 15,077,964        | 20,051,774        |
| Total Tier 1 negative items                         | -3,129,598        | -7,730,746        |
| Total items to be deducted                          | -1,040,078        | -672,291          |
| <b>Tier 1 capital</b>                               | <b>10,908,288</b> | <b>11,648,737</b> |
| Total Tier 2 positive items                         | 5,422,802         | 6,046,703         |
| Total Tier 2 negative items                         | -73,412           | -17,312           |
| Total items to be deducted                          | -1,040,078        | -672,291          |
| <b>Tier 2 capital</b>                               | <b>4,309,312</b>  | <b>5,357,100</b>  |
| Items to be deducted from Tier 1 and Tier 2 capital | -547,040          | -502,416          |
| <b>Regulatory Capital</b>                           | <b>14,670,560</b> | <b>16,503,420</b> |
| <b>Tier 3 capital</b>                               | -                 | -                 |
| <b>Regulatory Capital inclusive of Tier 3</b>       | <b>14,670,560</b> | <b>16,503,420</b> |

*Under the measures set forth by the Bank of Italy on 18 May 2010 regarding prudential filters for regulatory capital, the Group opted for the symmetrical treatment of revaluation reserves relating to debt securities issued by the Central Governments of EU countries held in the "Available for Sale" portfolio. Consequently, with regard to these securities, the impact of variations in AFS reserves upon regulatory capital as of 1 January 2010, amounting to approximately Euro 3,467.6 mln, has been completed sterilized.*



**Table 3.1.1 - Breakdown of Tier 1 and Tier 2 Capital**

|  | sep-12            | dec-11            |
|--|-------------------|-------------------|
| Share capital  | 7,534,613         | 6,769,881         |
| Share premium  | 268,500           | 4,131,276         |
| Reserves   | 4,944,426         | 6,586,680         |
| Innovative capital instruments and Non-innovative capital instruments with final expire                                | 401,804           | 622,676           |
| Non innovative capital instruments   | 28,622            | 28,622            |
| Capital instruments subject to transition requirements (grandfathering)  | -                 | 12,639            |
| Profit for the period  | -                 | -                 |
| Prudential filters: increases in Tier 1 capital  | 1,900,000         | 1,900,000         |
| <b>Total Tier 1 positive items</b>   | <b>15,077,964</b> | <b>20,051,774</b> |
| Treasury shares  | -24,658           | -26,461           |
| Goodwill   | -761,920          | -2,312,795        |
| Other intangible assets  | -623,601          | -676,688          |
| Loss for the period  | -1,659,095        | -4,688,739        |
| Other negative items   | -                 | -                 |
| Prudential filters: decreases in Tier 1 capital  | -60,324           | -26,063           |
| <b>Total Tier 1 negative items</b>   | <b>-3,129,598</b> | <b>-7,730,746</b> |
| Shareholdings in credit and financial institutions with a share of $\geq 20\%$ of the equity of the investee           | -98,578           | -92,687           |
| Shareholdings in credit and financial institutions with a share of $> 10\%$ but $< 20\%$ of the equity of the investee | -33,648           | -31,248           |
| Shareholdings in credit and financial institutions with a share of $\leq 10\%$ of the equity of the investee           | -                 | -                 |
| Shareholdings in insurance companies   | -38,626           | -39,990           |
| Surplus of expected losses in respect of related write-downs   | -869,227          | -508,366          |
| <b>Total items to be deducted</b>  | <b>-1,040,078</b> | <b>-672,291</b>   |
| <b>Total Tier 1 Capital</b>  | <b>10,908,288</b> | <b>11,648,737</b> |



Table 3.1.1 - Breakdown of Tier 1 and Tier 2 Capital (continued)

|  | sep-12            | dec-11            |
|--|-------------------|-------------------|
| Valuation reserve  | 212,237           | 100,988           |
| Innovative capital instruments and Non-innovative capital instruments with final expire not eligible for inclusion in Tier 1 capital | -                 | -                 |
| Non-innovative capital instruments not eligible for inclusion in Tier 1 capital  | -                 | -                 |
| Hybrid capital instruments   | 2,654,141         | 3,008,209         |
| Subordinated liabilities   | 2,556,424         | 2,937,506         |
| Other positive items   | -                 | -                 |
| <b>Total Tier 2 positive items</b>   | <b>5,422,802</b>  | <b>6,046,703</b>  |
| Other negative items   | -1,499            | -1,314            |
| Prudential filters: deductions from Tier 2 capital   | -71,913           | -15,998           |
| <b>Total Tier 2 negative items</b>   | <b>-73,412</b>    | <b>-17,312</b>    |
| Shareholdings in credit and financial institutions with a share of $\geq 20\%$ of the equity of the investee                         | -98,578           | -92,687           |
| Shareholdings in credit and financial institutions with a share of $> 10\%$ but $< 20\%$ of the equity of the investee               | -33,648           | -31,248           |
| Shareholdings in insurance companies   | -38,626           | -39,990           |
| Surplus of expected losses in respect of overall write-downs xvalue adjustments  | -869,227          | -508,366          |
| <b>Total items to be deducted</b>  | <b>-1,040,078</b> | <b>-672,291</b>   |
| <b>Tier 2 Capital</b>  | <b>4,309,312</b>  | <b>5,357,100</b>  |
| Items to be deducted from Tier 1 and Tier 2 capital  | -547,040          | -502,416          |
| <b>Regulatory Capital</b>  | <b>14,670,560</b> | <b>16,503,420</b> |
| Tier 3 Capital   | -                 | -                 |
| <b>Regulatory Capital inclusive of Tier 3</b>  | <b>14,670,560</b> | <b>16,503,420</b> |



## Table 4 - Capital Adequacy

### Quantitative disclosure

**Table 4.1 - Capital requirements and capital ratios**

|   | set-12            | dec-11             |
|---|-------------------|--------------------|
| <b>Credit Risk</b>                      |                   |                    |
| Standardised approach                   | 2,815,629         | 3,394,628          |
| Advanced Internal Rating Based approach | 3,670,080         | 3,743,963          |
| <b>Total</b>                            | <b>6,485,709</b>  | <b>7,138,591</b>   |
| <b>Market Risk</b>                      |                   |                    |
| Standardised approach                   | 495,592           | 547,244            |
| Internal models approach                | -                 | -                  |
| Concentration risk                      | -                 | -                  |
| <b>Total</b>                            | <b>495,592</b>    | <b>547,244</b>     |
| <b>Operational Risk</b>                 |                   |                    |
| Foundation approach                     | 27,538            | 46,081             |
| Standardised approach                   | -                 | -                  |
| Advanced Measurement Approach           | 615,176           | 649,710            |
| <b>Total</b>                            | <b>642,714</b>    | <b>695,791</b>     |
| Regulatory Capital Floor                | -                 | 33,497             |
| Other requirements                      | -                 | -                  |
| <b>Aggregate Capital Requirements</b>   | <b>7,624,015</b>  | <b>8,415,122</b>   |
| <b>Risk-weighted assets</b>             | <b>95,300,193</b> | <b>105,189,030</b> |
| <b>Tier 1 Ratio</b>                     | <b>11,4%</b>      | <b>11,1%</b>       |
| <b>Total Capital Ratio</b>              | <b>15,4%</b>      | <b>15,7%</b>       |



**Table 4.1.2 - Capital Requirements for Credit Risk**

| Standardised Approach   | sep-12           | dec-11           |
|---|------------------|------------------|
| Exposures to central governments and central banks                                      | 14,589           | 5,780            |
| Exposures to regional governments and local authorities                                 | 52,039           | 47,717           |
| Exposures to non-commercial and public sector entities                                  | 67,994           | 56,405           |
| Exposures to multilateral development banks   | 3                | 2                |
| Exposures to international organisations  | -                | -                |
| Exposures to supervised institutions  | 439,648          | 422,043          |
| Exposures to corporates   | 872,685          | 1,233,447        |
| Retail exposures  | 424,326          | 512,286          |
| Exposures secured by real estate property   | 108,840          | 211,384          |
| Past due exposures  | 137,673          | 218,033          |
| High-risk exposures   | 85,026           | 107,187          |
| Exposures in the form of covered bonds  | 8,109            | 5,255            |
| Short term exposures to corporates  | -                | -                |
| Exposures to Undertakings for Collective Investments in Transferable Securities (UCITS) | 134,991          | 103,466          |
| Other exposures   | 339,275          | 398,995          |
| Securitisation exposures  | 130,431          | 72,628           |
| <b>Total Standardised Approach</b>  | <b>2,815,629</b> | <b>3,394,628</b> |
| <b>Advanced Internal Ratings-Based Approach</b>   |                  |                  |
| Corporate exposures   | 2,584,194        | 2,589,265        |
| Retail exposures  | 1,085,886        | 1,153,627        |
| ↳ Secured by real estate property   | 553,422          | 591,486          |
| ↳ Qualifying revolving retail exposures   | 419              | 489              |
| ↳ Other exposures   | 532,045          | 561,652          |
| Other assets  | -                | 1,072            |
| <b>Total Advanced Internal Ratings-Based approach</b>                                   | <b>3,670,080</b> | <b>3,743,963</b> |
| <b>Total Credit Risk</b>  | <b>6,485,709</b> | <b>7,138,591</b> |

**Table 4.3 - Capital requirements for Market Risk**

|   | sep-12         | dec-11         |
|---|----------------|----------------|
| Standardised approach   |                |                |
| General market risk   | 231,324        | 287,188        |
| Specific risk*  | 184,024        | 171,935        |
| Position risk of Undertakings for Collective Investments in Transferable Securities (UCITS) | 33,896         | 17,719         |
| Options   | 5,939          | 15,182         |
| Foreign exchange risk   | 40,409         | 55,219         |
| Commodities risk  | -              | -              |
| <b>Total Standardised Approach</b>  | <b>495,592</b> | <b>547,244</b> |
| Internal models   |                |                |
| <b>Total Internal models</b>  | <b>-</b>       | <b>-</b>       |
| <b>Concentration risk</b>   | <b>-</b>       | <b>-</b>       |
| <b>Total Market Risk</b>  | <b>495,592</b> | <b>547,244</b> |

(\*) Capital requirements under Specific Risk for positions with securitisations included in the Regulatory Trading Book amounted to EUR 26,336 (in thousands of Euro) at 30 September 2012.

**Table 4.4 - Capital requirements for Operational Risk**

| Breakdown of Operational Risk by: | sep-12         | dec-11         |
|-----------------------------------|----------------|----------------|
| Foundation approach               | 27,538         | 46,081         |
| Standardised approach             | -              | -              |
| Advanced approach                 | 615,176        | 649,710        |
| <b>Total Operational Risk</b>     | <b>642,714</b> | <b>695,791</b> |



## Declaration of the Financial Reporting Officer

Pursuant to para. 2, article 154-bis of the Consolidated Law on Finance, the Financial Reporting Officer, Mr. Daniele Bigi, declares that the accounting information contained in this document corresponds to the underlying documentary evidence and accounting records.

Siena, 13 November 2012

**Daniele Bigi**  
Financial Reporting Officer



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